



# Maine Health Care Association

Maine PNMI: Looking forward in an evolving  
landscape – assisted living financial update

# Learning objectives



## Participants will

- ▲ Gain clarity on Maine PNMI and RCF occupancy and case-mix trends
- ▲ Deepen their understanding of the PNMI current financial and reimbursement trends to better position facilities for success
- ▲ Understand reporting of supplemental payments use on the cost report
- ▲ Understand what is on the horizon relative to rate reform



# 1

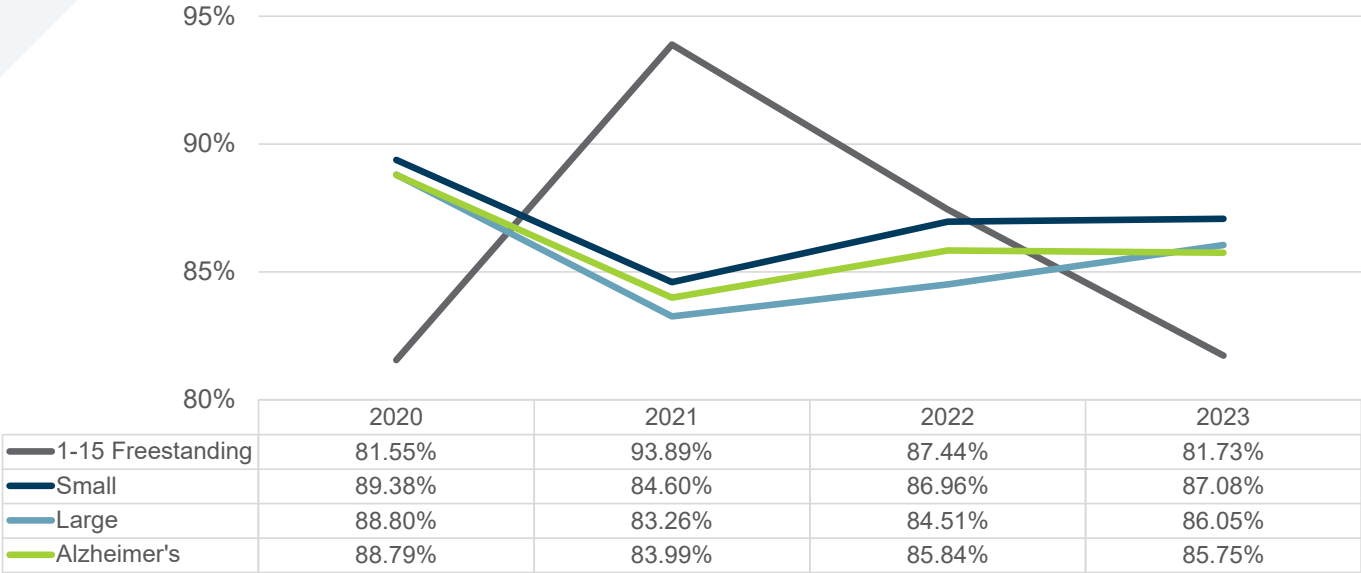
Maine PNMI and RCF occupancy  
and case-mix trends

# Residential care facility occupancy, 2020 - 2023

Appendix C facilities



Higher number is preferable



\* Data for 2020 - 2021: Average of Muskie School Rosters as of March 1 and September 1 of each year.  
 Data for 2022 - 2023: Average of Muskie School monthly occupancy reports for all 12 months of each year.

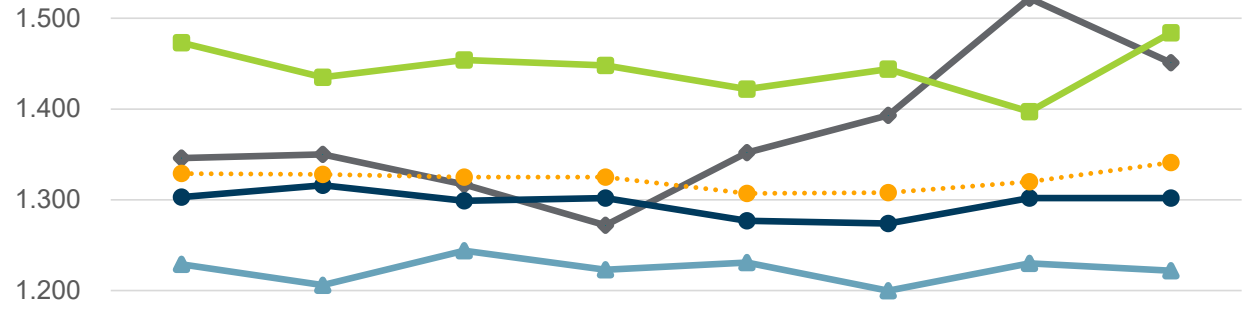


# Residential care facility MaineCare case mix trending 2020 - 2023

Appendix C facilities



Higher number is preferable



	3/1/20	9/1/20	3/1/21	9/1/21	3/1/22	9/1/22	3/1/23	9/1/23
1-15 Freestanding	1.346	1.350	1.317	1.272	1.352	1.393	1.522	1.451
Small 1-24	1.229	1.206	1.244	1.223	1.231	1.200	1.230	1.222
Large 25+	1.303	1.316	1.299	1.302	1.277	1.274	1.302	1.302
Alzheimer's	1.473	1.435	1.454	1.448	1.422	1.444	1.397	1.484
State Average	1.329	1.328	1.325	1.325	1.307	1.308	1.320	1.341



# Residential care facility MaineCare case mix, 9/1/2023 rosters

Appendix C facilities



Higher number is preferable

Facility Type	CMI	1 – 15 Beds Freestanding	Small	Large 25+ Beds	Alzheimer's	State
<b>Free-Standing</b>						
	Lowest CMI	1.134	0.871	0.853	0.977	0.853
	Highest CMI	1.675	1.893	1.773	1.921	1.921
<b>NF-Based</b>						
	Lowest CMI	N/A	0.867	0.818	1.110	0.818
	Highest CMI	N/A	1.430	1.365	1.520	1.520
<b>For-Profit</b>						
	Lowest CMI	1.328	0.867	0.818	1.143	0.818
	Highest CMI	1.675	1.893	1.773	1.921	1.921
<b>Not-For-Profit</b>						
	Lowest CMI	1.134	0.871	0.828	0.977	0.828
	Highest CMI	1.443	1.364	1.482	1.324	1.482
<b>All Facilities</b>						
	Lowest CMI	1.134	0.867	0.818	0.977	0.818
	Highest CMI	1.675	1.893	1.773	1.921	1.921

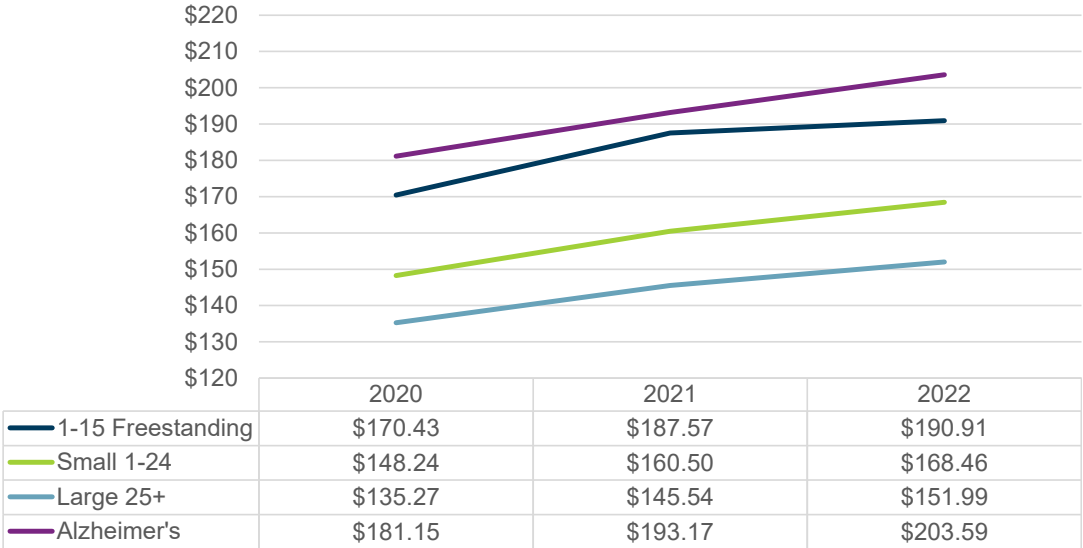


# Direct care costs – why case mix is important

Average Allowable Direct Care Cost, by Peer Group



Average Total Allowable Cost Trend, by Peer Group



Source: As filed MaineCare cost reports, 2020 – 2022



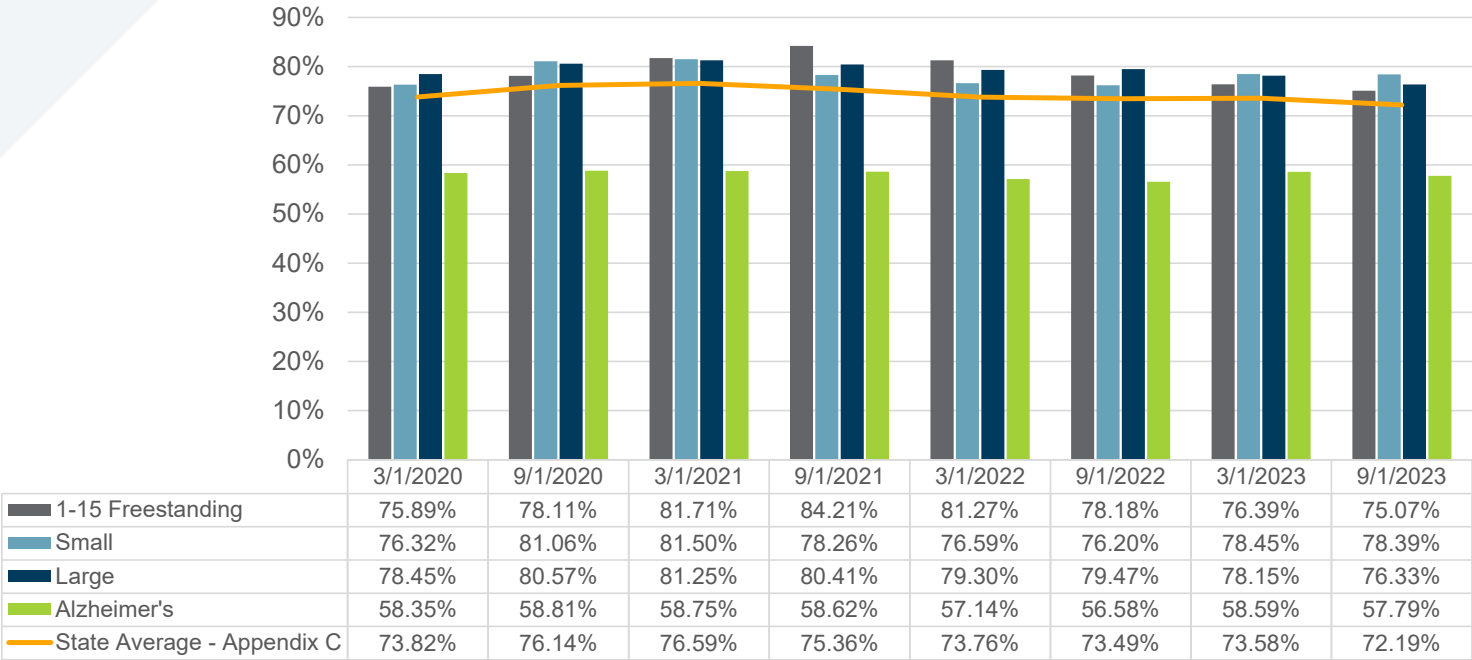
## 2

PNMI current financial and reimbursement trends



# Residential care facility occupancy, 2020 - 2023

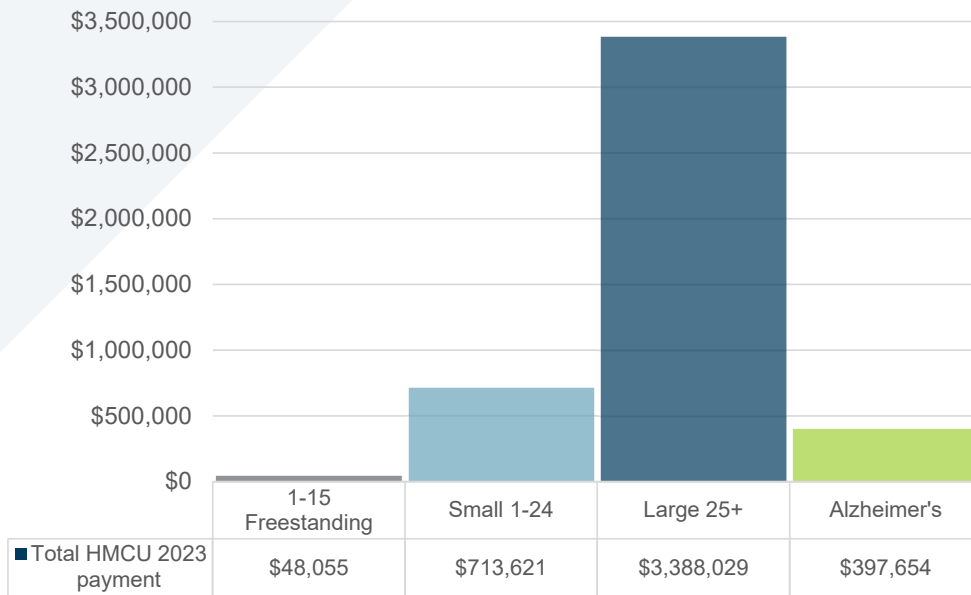
Appendix C facilities



# Residential care facility payer mix, 2020 – 2023

## Appendix C facilities

State-wide, estimated HMUP add-on resulted in an estimated **additional \$4,547,000 in payments** to PNMI's with higher MaineCare utilization during calendar year 2023.



MaineCare Utilization	Payment Add-on	Maximum Add-on
<70%	\$0	\$0
>70%	\$0.24 per each 1% over 70%	\$2.40
>80%	\$0.44 per each 1% over 80%	<u>\$8.80</u>
Maximum available		<b>\$11.20</b>



\*Note: add-on calculated utilizing MaineCare PNMI Level IV cost report template for FY2023 reporting available on Maine DHHS website as of May 1, 2024



### 3

## Supplemental payments



## Supplemental payments

Getting ready for the cost report

- ▲ Schedule GG-2 and Schedule GG-3 – two separate schedules
  - GG-2 – Issued August 2022 and are to be used through 6/30/2024
  - GG-3 – Issued April 2023 and are to be used through 6/30/2024
- ▲ How can you prepare for the cost report
  - Track payments separately
  - For direct care, only expenses that exceed the net of the Direct Care Price less the Program Allowance are allowed
  - Standardized approach for all facilities



# 4

## Rate Reform Status and Discussion

# Questions?

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